

Corporate Briefing Session

For the Financial Year Ended September 30, 2024

AGM Tuesday, January 28, 2025



KHAIRPUR

SUGAR MILLS LIMITED

COMPANY
INFORMATION

Head Office

51/II/IV Khayaban e Janbaz, Phase V Ext., D.H.A., Karachi

Factory

Naroo Dhoru, Taluka Kot Diji, Khairpur

Our Existence



Our Values



Innovation is our passion



Respect is our way of life

Superiority is our legacy



Muhammad Mubeen Jumani



Mr. Muhammad Mubeen Jumani is the Chairman of Jumani Group of Companies completing his education from University of Karachi in 1972 with a Bachelor in Commerce degree, stepped into the construction industry in 1974 by founding Jumani Group of Companies. Under his leadership and guidance more than 25 high rise projects have been completed so far and at the moment two residential societies are also under development in the Gulshan-e-Iqbal area of Karachi Pakistan.

Khairpur Sugar Mills Limited was set up in the year 1989 in the Khairpur District region of Sindh with a crushing capacity of 4,000 TCD under the Jumani Group of Companies umbrella. Today, the plant's crushing capacity is 7,000 TCD and all long-term loans on the project have been paid.

Faraz Mubeen Jumani



Mr. Faraz Mubeen Jumani completed his early education from BVS Parsi High School in Karachi. Moving to the United States of America for higher studies, completed his Bachelors in Business Administration from AIU South Florida and his Master in Business Administration from NOVA Southeastern University in 2011.

In 2012, he officially joined KSML in full time capacity as Deputy Managing Director and in 2014 was promoted as Managing Director of the company by the board of Directors. Re-Appointment as Chief Executive Officer on May 8 2024.

Financial Highlights & Reports	2024	2023
OPERATIONAL TRENDS		
Sugarcane crushed - M. Tons	831,344	483,068
Sugar produced - M. Tons	89,731	48,635
Average sucrose recovery - %	10.794	10.07
Crushing days	115	95
Average crushing per day - M. Tons	7,229	5,085

BALANCE SHEET	FIGURES IN MILLION	
Share capital	160.18	160.18
Shareholders' equity	4,064.94	4,005.10
Non-current liabilities	1,186.53	1,317.62
Current liabilities	3,535.88	3,425.45
Total Equity & Liabilities	8,748.17	8,748.17
Fixed Assets	4,919.76	5,046.60
Other non-current assets	31.15	20.7
Current assets	3,838.43	3,680.87
Total assets	8,789.34	8,748.17

FINANCIAL TRENDS	FIGURES IN MILLION	
Turnover	11,363.65	4,487.20
Gross profit	1,172.11	796.9
Operating profit	826.68	528.17
Pre-tax profit	258.20	113.46
After-tax profit	59.83	17.36

CASH FLOWS	FIGURES IN MILLION	
Operating activities	208.90	(373.18)
Investing activities	(152.84)	(164.73)
Financing activities	(2.11)	389.64
Cash and cash equivalents at the end of the year	82.25	28.3
PROFITABILITY INDICATIONS		
Gross profit margin (%)	10.31	17.76
Net profit margin (%)	0.53	0.39
LIQUIDITY RATIOS		
Current Ration (Times)	1.08	1.07
Quick/Acid test ratio (Times)	0.45	0.42

QUANTITATIVE ANALYSIS				
	2024	2023	VARIANCE	INCREASE/ (DECREASE)
Sugarcane crushed - M. Tons	831,344	483,068	348,276	72%
Sugar produced - M. Tons	89,731	48,635	41,096	84%
Sugar Recovery	10.79	10.07		

KEY FINANCIAL RATIOS		
Ratios	2024	2023
Gross Profit Ratio	10.31	17.76
Operating Margin (%)	7.27	11.77
Asset Turnover (Times)	1.30	0.6
Current Ratio	1.08	1.07
Quick/Acid test ratio	0.45	0.42
Interest burden/ efficiency (%)	23.17	15.3
Tax burden /efficiency (%)	31.23	21.48
Leverage (Equity Multiplier)	2.16	2.18
Return on Equity (%)	1.47	0.43

- Incorporation of the company



- Listed with Karachi Stock Exchange now Pakistan Stock Exchange

- Commencement of Commercial Production



- Completed Modernization and Expansion of Plant with enhanced Crushing Capacity to 7,000 TCD



- Highest Exports in 2017-18 of 25,948 MT
- Production which is 85,625 MT the highest ever achieved

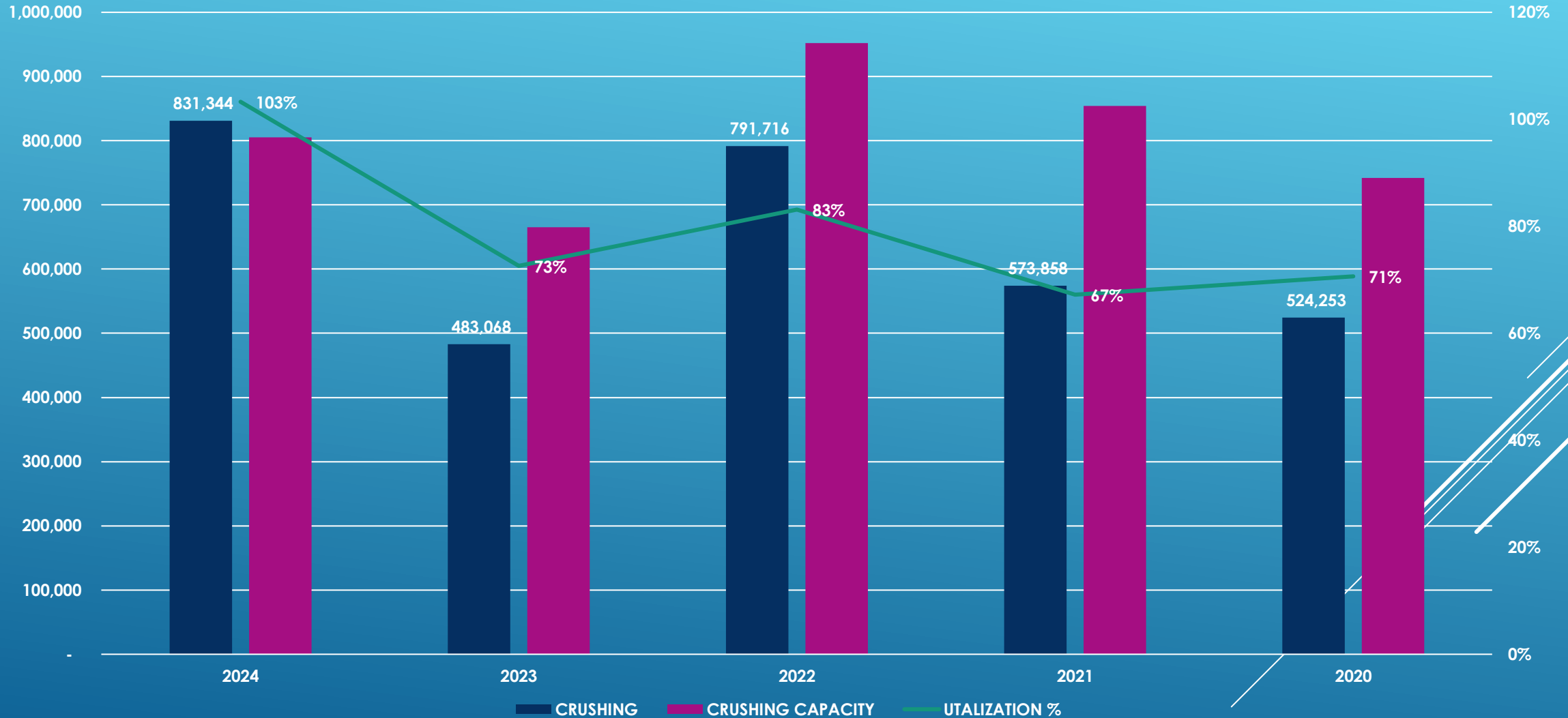


- Highest Production of Sugar 89,731 M. Tons.
- Highest Recovery rate 10.79%

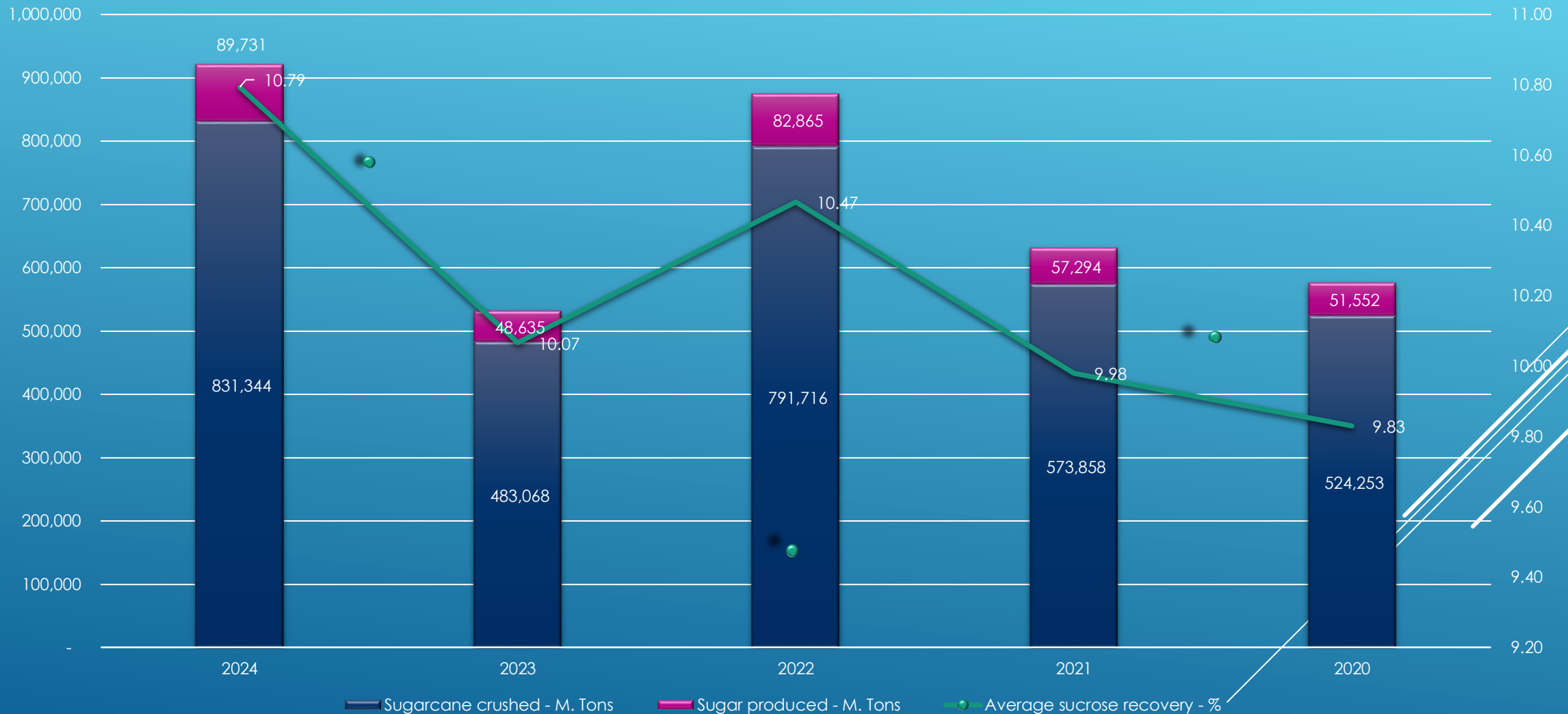
- Highest Crushing 852,226 M. Tons



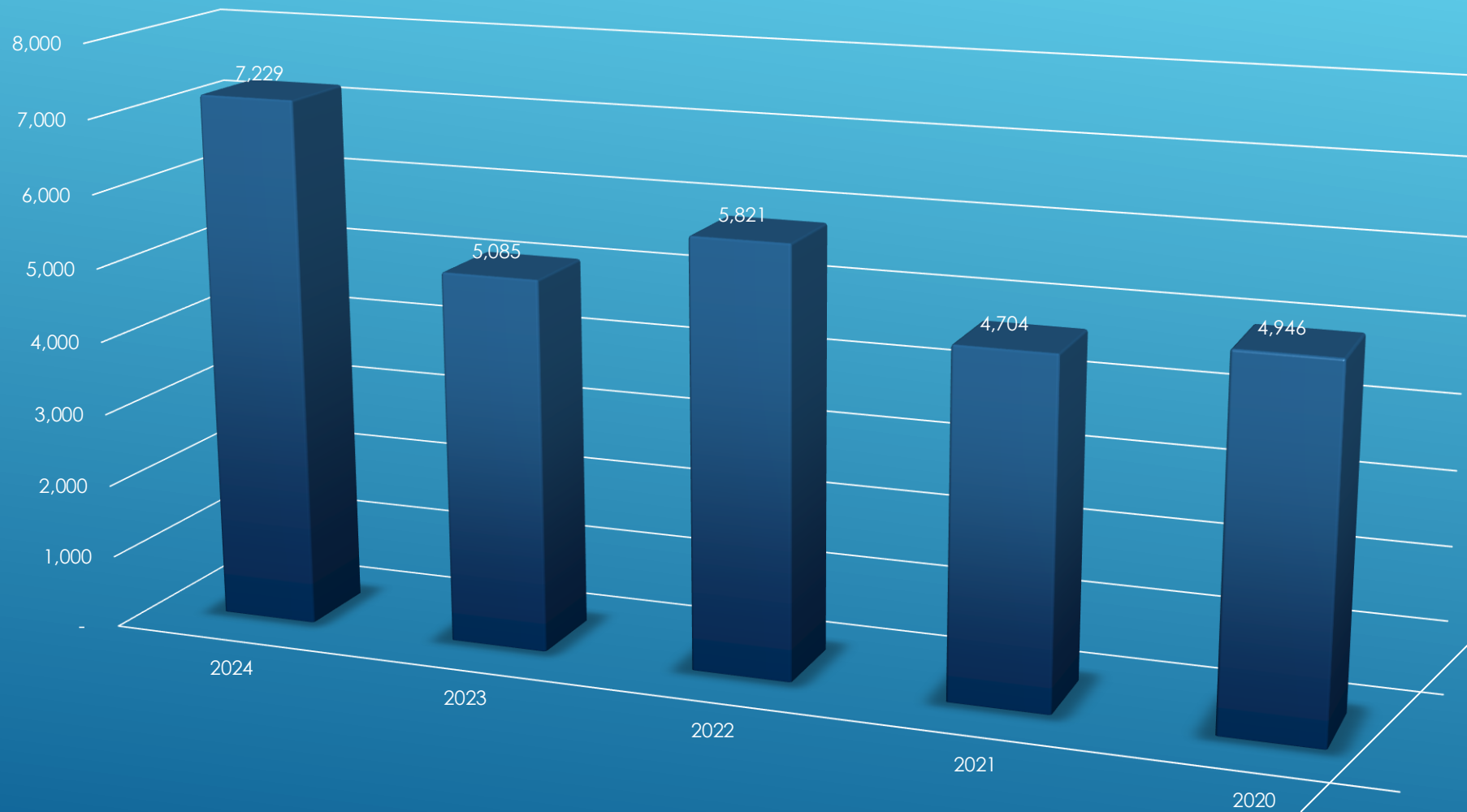
HISTORICAL DATA



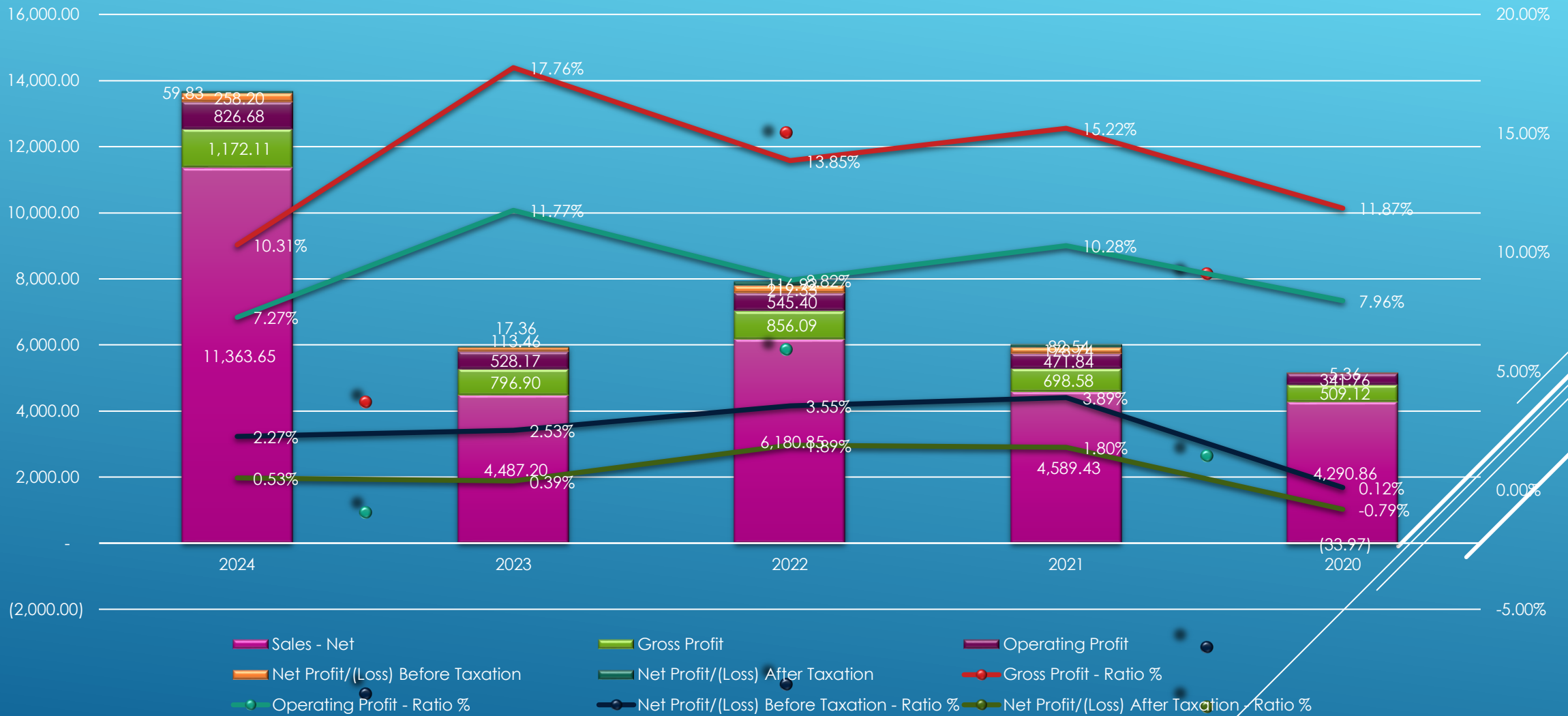
Sugarcane crushed, produced (M. Tons) and average sucrose recovery %



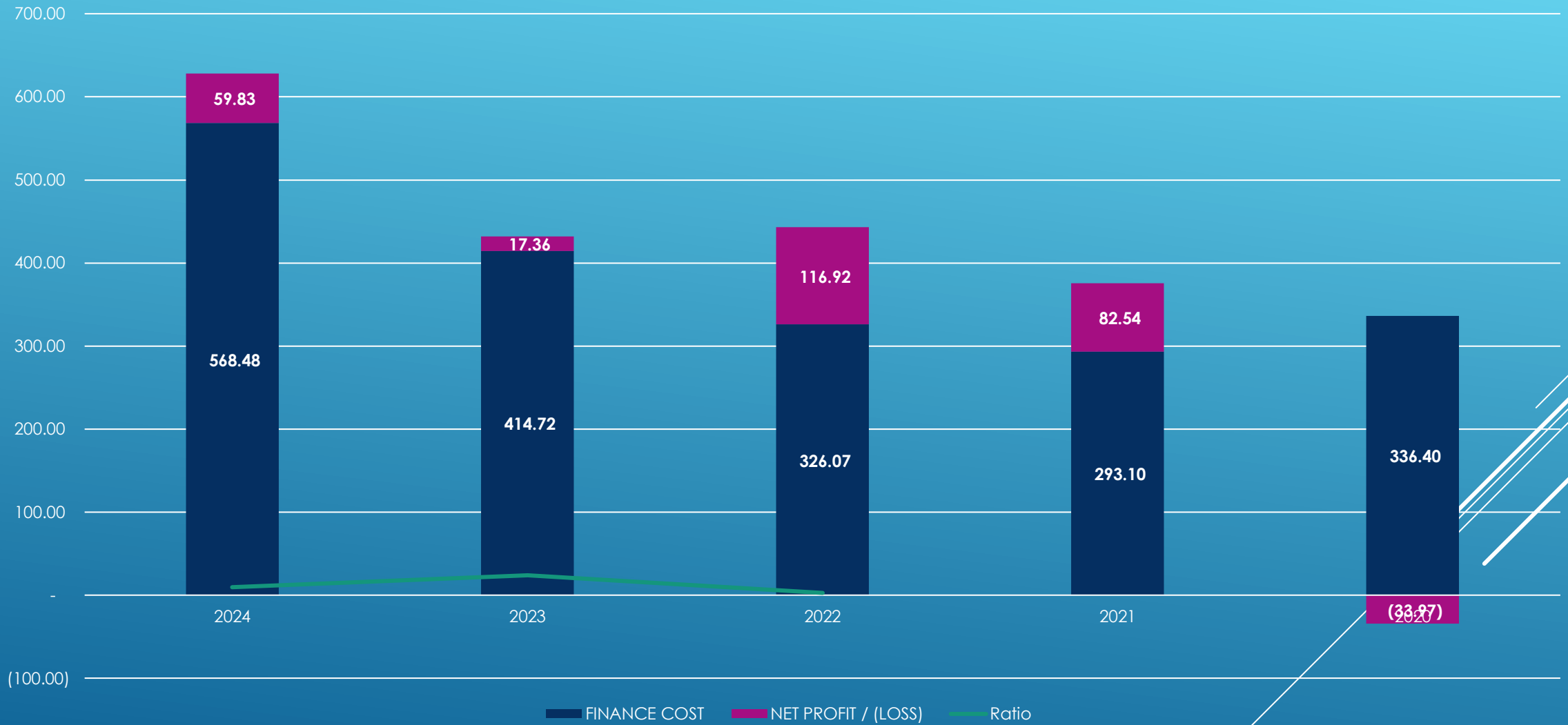
Average crushing per day - M.Tons



Five years profitability Million



Finance Cost and Net Profit (Millions)



Thank you

